

# WHAT DO YOU LOVE MOST ABOUT WHAT YOU DO?



# Networking Wheel of Success

SUCCESSFUL

NETWORKING

STRATEGIES

#### Networking Wheel of Success

Referrals Received

Referrals Given







#### Commercial Strategy

- ☐ Seasons
- ☐ Asks
- ☐ Steps

Design Your Own Commercial Strategy

- □ Number per Week□ Current Results
- ☐ New Plan
- ☐ Improvement

# Coaching Sessions





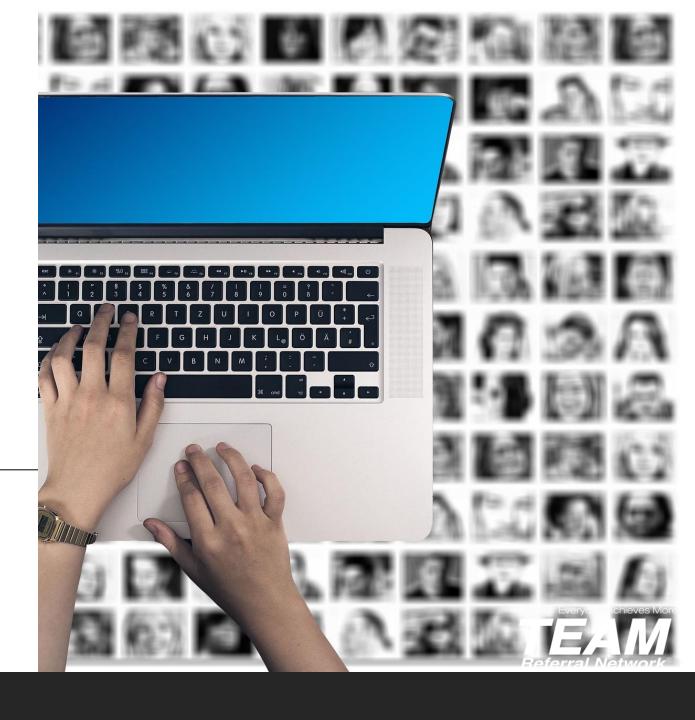
# Power Partner & TEAM Strategy

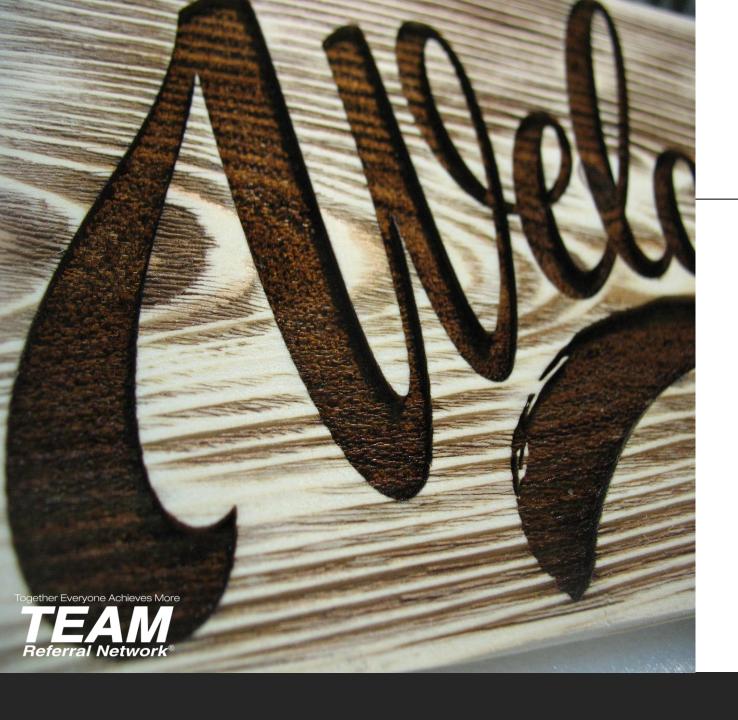
- ☐ Current Power Partners
- ☐ What's Missing
- ☐ Improvement

Develop a Commercial Strategy to get MORE Power Partners

- ☐ Frequency
- ☐ New Opportunities
- ☐ Outside the Box
- ☐ Gang Networking

# Networking





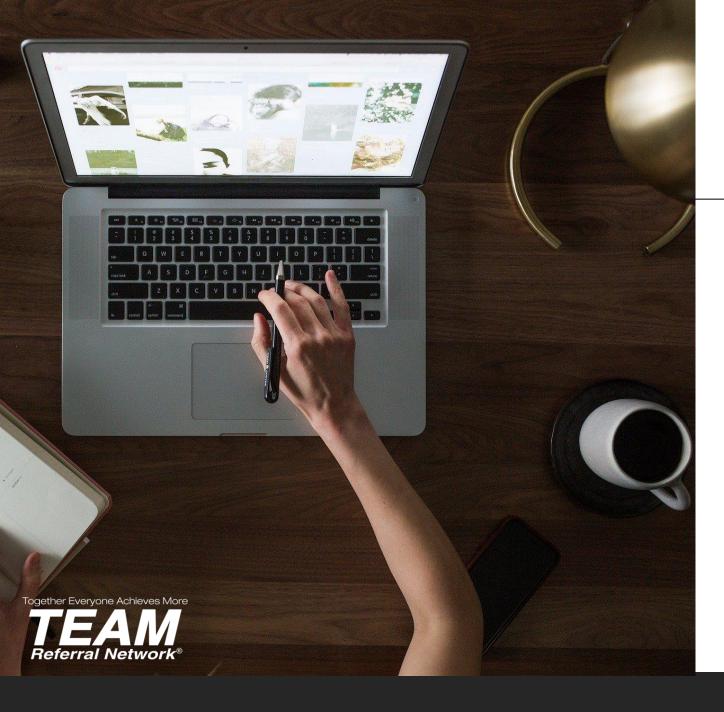
#### Bringing Guests

- ☐ Number
- Actions
- □ Туре

- Number
- ☐ Type
- ☐ Action
- ☐ Follow Up

# Referrals Given





#### Referrals Received

- ☐ Number
- ☐ Type
- ☐ Action
- ☐ Follow Up

### WRAP-UP

Q and A

## THANK YOU!!



www.TEAMReferralNetwork.com

866.311.TEAM